

00-C -1118

(Do Not Write Above This Line)

A COMMUNICATION BY

MAYOR BILL CAMPBELL

TO PRESIDENT ROBB PITTS
AND MEMBERS OF ATLANTA CITY COUNCIL

A COMMUNICATION FROM MAYOR BILL
CAMPBELL APPOINTING MR. DAVID E.
CORBIN TO SERVE AS THE CHIEF
FINANCIAL OFFICER FOR THE CITY OF
ATLANTA TO BEGIN ON THE DATE OF
COUNCIL CONFIRMATION.

CONFIRMED BY

AUG 07 2000

COUNCIL

- ☐ CONSENT REFER
☐ REGULAR REPORT REFER
☐ ADVERTISE & REFER
☐ 1st ADOPT 2nd READ & REFER
☒ PERSONAL PAPER REFER

Communication

Date Referred

7/17/00

Referred To:

Finance/Exec & Council

Date Referred

Referred To:

Date Referred

Referred To:

First Reading

Committee _____
Date _____
Chair _____
Referred to _____

Committee Finance/Exec
Date 8-2-2000
Chair Jim Miller
Action: _____
Fav, Adv, Hold (see rev. side) _____
Other: _____
Members: _____
Refer To: COC

Committee COC
Date 8/7/00
Chair Malcolm Johnson
Action: _____
Fav, Adv, Hold (see rev. side) _____
Other: _____
Members: _____
Refer To: _____

FINAL COUNCIL ACTION

- ☐ 2nd ☐ 1st & 2nd ☐ 3rd
Readings ☒ RC Vote
☐ Consent ☐ V Vote

CERTIFIED

CERTIFIED
AUG 7 2000

ATLANTA CITY COUNCIL PRESIDENT

Robert A. Pitts

CERTIFIED
AUG 07 2000

Ruth Douglas Johnson
MUNICIPAL CLERK

MAYOR'S ACTION



00- C -1118

CITY OF ATLANTA

BILL CAMPBELL
MAYOR

55 TRINITY AVENUE, S.W.
ATLANTA, GEORGIA 30335-0300
(404) 330-6100

July 17, 2000

President Robert Pitts &
Members of Atlanta City Council
55 Trinity Avenue, S.W.
Atlanta, Georgia 30335

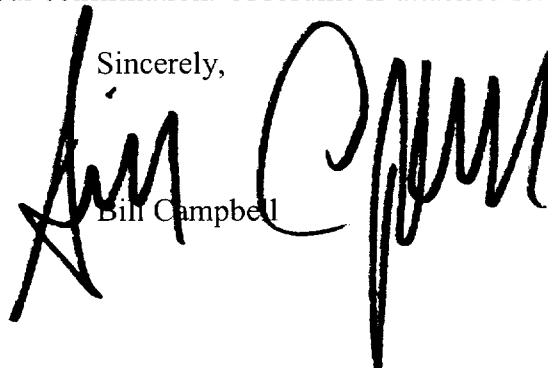
Re: Appointment of Chief Financial Officer

Dear President Pitts and Members of Council:

It is my pleasure to appoint Mr. David E. Corbin as Chief Financial Officer of the City of Atlanta.

I am confident that Mr. Corbin will serve the Department of Finance and the City of Atlanta with distinction, and I urge your confirmation. A resume is attached for your perusal.

Sincerely,



Bill Campbell

Attachment

DAVID E. CORBIN

PROFILE

Municipal Expertise ♦ Administrative Management ♦ Strategic Planning ♦ Leadership

Senior investment banker with a broad base of experiences involving national and southeastern state and local governments. Knowledge and skills encompassing diverse areas of Debt and Liability Management (including debt affordability analysis), Revenue Forecasting, Budget Management, Capital and Project Financing, Enterprise Fund Analysis, and Cash Management and Investments.

Consistently demonstrated the ability to develop and define organizational goals and to implement detailed strategic plans to meet those goals and objectives. Proven strength is in team building, and bringing together individuals with complimentary skills. Invariably able to create a whole that is greater than the parts.

Structured and participated in more than \$2.5 billion of municipal transactions throughout the State of Georgia including the City of Atlanta, Fulton County, Atlanta Development Authority, Georgia Municipal Association, Grady Health System and Association County Commissioners of Georgia.

Strong relationships with elected and appointed officials of metropolitan Atlanta area governments that interface with the City of Atlanta.

Manager of the Southeast Regional Banking effort within the PaineWebber Municipal Investment Banking Department. The area is one of the firm's largest business regions covering eight (8) states, 32 retail offices, and \$2 billion in client assets.

National experience with state and local governments including the States of Ohio and South Carolina, New Orleans (LA), Cleveland (OH), Dallas (TX), Birmingham (AL), Jefferson County (AL), and Wayne County (MI).

PROFESSIONAL EXPERIENCE

1998–Present **PaineWebber Incorporated** New York, NY
Municipal Investment Banking Department

First Vice President & Southeast Regional Manager

- Serves as a senior investment-banking officer in the National Infrastructure Banking Group within the firm's Investment Banking Department. Overall responsibilities include assisting with the development of strategic direction and department objectives. Annual and quarterly reports are made directly to the Manager of the Municipal Securities Group.
- Primary and day-to-day focus involves the management and coordination of the Firm's resources including staffing, budget and expense initiatives and product implementation for major Southeast municipal and public agency clients in an eight state region consisting of Alabama, Georgia, Louisiana, Mississippi, North Carolina, South Carolina, Tennessee and Virginia.
- Responsible for leading the firm to a first place ranking in the Southeast Region with \$2.6 billion in par amount of negotiated volume for the 1999 fiscal year. The department also achieved a first place ranking in the State of Georgia with \$1 billion of financings completed for multiple issuers including the City of Atlanta (Water and Wastewater), Fulton County (Certificates of Participation) and Emory University. Accomplishments were attained through a combination of focused effort of staff, balanced use of firm resources, and firm commitment of management support.
- PaineWebber is one of the largest full service securities firms in the United States. The Firm has annual revenues of \$7 billion and employs more than 19,000 people in 315 offices worldwide.

1995–1998 **Interstate/Johnson Lane Corporation** Atlanta, GA

Municipal Finance Department

Vice President & Manager

- Recruited by the largest investment banking organization in Georgia and the Carolinas. Charged with providing senior leadership and management in a concerted effort to build the Firm's investment banking presence within the region.
- Built the municipal finance office in Atlanta and helped increase market share performance with the completion and participation in more than \$1 billion in par amount of senior managed and co-managed municipal underwritings by the Department. Projects were completed for more than 30 cities, counties, and authorities within the region. Major areas of focus included general infrastructure, water and sewer, economic development and school districts.
- Managed the procurement and successful completion of the single largest senior managed municipal transaction in the history of the firm.
- Major clients included the City of Atlanta, Fulton County, Clayton County Water Authority, DeKalb County, City of College Park, Union City and the Georgia Environmental Facilities Authority.

1994–1995 **Corbin & Co.** Atlanta, GA

Municipal Advisory Services

Founder/Owner & Principal

- Launched a financial advisory organization serving state and local governments and school districts in the Southeast. Primary focus was to provide assistance to municipal entities in addressing financial and policy initiatives. Major areas of specialization included debt management, capital planning, revenue forecasting, budget analysis, strategic planning, policy development, project financial analysis and arbitrage/rebate calculations.
- Provided leadership and coordination of all operational, budgeting and staffing functions of the firm. Developed strategies to cultivate prospective and existing clients.
- Created and modeled a proprietary financial analysis and overview program that was utilized by clients and rating agencies as a long-term planning tool and to assess the financial impact of prior policy decisions. The program provides an in-depth analysis of a municipal entity's cash flow projections, capital improvement plan, debt profile and revenues and forecasted expenditures. The model continues to serve as a tool utilized by municipal governments and other municipal finance professionals.
- Major clients included Carolina Capital Investment Corporation, South Carolina Jobs Economic Development Authority, Georgia Housing and Finance Authority, City of Monticello (GA) and the Peach County Development Authority (GA).

1991–1994 **Miller & Schroeder Financial, Inc.** Columbus, OH

Public Finance Department

Assistant Vice President

- Participated in the structuring and successful closing of over \$1 billion of municipal transactions for various governmental, housing authorities and non-profit entities. Additional activities included managing day-to-day contact with clients, attorneys and rating agencies; performing quantitative analysis; and serving as a liaison to the underwriting desks to determine transaction structure and pricing.

- Served as Financial Advisor to the Office of the State Treasurer of Ohio and was responsible for the development and implementation of the State's Enterprise Bond Program. The program was utilized by the State of Ohio to provide enhanced financial opportunities to corporations expanding within the State.

1988–1991 **National City Bank Corporation** Columbus, OH
National Banking Division

Commercial Lending Officer

- Responsible for developing and maintaining a \$700 million loan portfolio within the National Banking Division. Major areas of focus consisted of participating in syndicated lines of credit and revolving loan facilities, and providing cash management services to locally based publicly traded corporations.
- Graduate of the NCC Executive Management Program. Training areas included credit research and financial analysis, investments, corporate trust, commercial real estate, cash management and treasury and international banking.

EDUCATION

Morehouse College Atlanta, GA

- B.A., Economics; Minor, Mathematics
- Graduated Cum Laude.
- Honors: Bank of Boston Scholarship Recipient; Awarded Outstanding Student in Economics and Business for three consecutive years; Departmental Honors in Economics and Mathematics; Georgia Purchasing and Management Association Scholarship Recipient; Honor Roll; and Dean's List.

The Ohio State University Columbus, OH

- Ph.D. Program in Economics (Coursework Summer & Autumn 1988)
- Specialization: Econometrics
- Honors: Anna M. Dice Fellowship Recipient, Graduate Teaching Assistant
- Continuing studies and research

PERSONAL & OUTSIDE INTERESTS

Married; Fitness Enthusiast; Golf & Travel

AFFILIATIONS

Member, National Association of Counties (NACO)
Member, Government Finance Officers Association (GFOA)
Member, National Association of Securities Dealers (NASD), Licensed Series 7 and 63
Participant, Georgia Municipal Association (GMA)
Participant, Association County Commissioners of Georgia (ACCG)
Participant, National Forum of Black Public Administrators (NFBPA)

REFERENCES

Elected & Appointed Officials

- Marc H. Morial, Mayor, City of New Orleans, LA
- Elliott E. Franks, Chairman & CEO, Carolina Capital Investment Corporation
- Gary White, Chairman, Jefferson County, AL Board of Commissioners
- Susan Holmes, Mayor, City of Monticello, GA
- James F. Ziglar, Sergeant-at-Arms, United States Senate
- Glenda Battle, Past President, Association County Commissioners of Georgia
- Mike Kenn, Chairman, Fulton County, GA Board of Commissioners

Finance Officers

- Patrick J. O'Connor, Director of Finance, Fulton County, GA
- Steven Sayler, Director of Finance, Jefferson County, AL
- Robert Barbier, Chief Financial Officer, Grady Health System
- Timothy Grogg, Chief Financial Officer, Georgia Regional Transportation Authority
- Dennis Gabriel, Chief Financial Officer, South Carolina Department of Commerce

Professional

- Terry Atkinson, Managing Director, PaineWebber Incorporated
 - James Morgan, Chief Executive Officer, Wachovia Securities
 - Stacey Davis-Steed, President, FannieMae Foundation
 - Leon Goodrum, Chairman, Capitol City Bank & Goodrum Enterprises
 - J. Vincent Eagan, Ph.D., JD, Professor of Economics, Morehouse College
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RCS# 2158
8/07/00
4:18 PM

Atlanta City Council

Regular Session

00-C-1118

Appoint David E. Corbin as Chief
Financial Officer
Adopt/CONFIRM

YEAS: 13
NAYS: 0
ABSTENTIONS: 0
NOT VOTING: 2
EXCUSED: 0
ABSENT 1

Unanimous

Y McCarty	Y Dorsey	Y Moore	Y Thomas
Y Starnes	Y Woolard	Y Martin	B Emmons
NV Bond	Y Morris	Y Maddox	Y Alexander
Y Winslow	Y Muller	Y Boazman	NV Pitts

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